

# Arihant

# सार्थ

## Newsletter

**A Touch of Excellence, Every Month**

**JULY 2025**



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## Lessons from Nature to Nurture Our Nature



**Mr. Niraj Kumar Pandey (HR Desk)**

Nature has always been a silent teacher, offering us timeless wisdom through its elements. If we take a moment to observe a tree, we find deep lessons that can guide us in becoming better individuals and building a stronger organisation.

The roots of a tree remain underground, unseen, yet they hold the tree upright. They remind us of the importance of strong values—integrity, honesty, and humility. Just like roots, our values must be deep and firm to provide stability to our actions and decisions.

The leaves change with seasons, adapting to the climate around them. They teach us the need to adapt and embrace change. In an evolving work environment, the ability to change with time is a sign of growth and resilience.

The branches stretch out in all directions, offering support to the leaves, flowers, and fruits. They encourage us to extend support to our colleagues, teams, and the society at large. Growth is never personal—it is collective.

The fruits of a tree are never consumed by the tree itself. They are offered to others selflessly. This shows us the true spirit of sacrifice, sharing, and contribution. In an organisation, success is meaningful only when shared with others.

And finally, the seeds, born from the fruits, carry the most powerful message. They teach us that before leaving this world, we must prepare and leave behind a healthy, responsible and fruitful representative for the next generation. Whether it's knowledge, values or culture, passing on our legacy ensures the continued growth of both society and the organisation.

These simple elements of nature show us the basic principles of growth—value, adaptability, service, sacrifice and legacy. When these are rooted in our behavior, they not only make us better individuals but also help build a culture where every organisation can truly thrive.

**Let us learn from nature and grow—together.**

## Featured Articles

Dive into this month's insightful articles, covering industry trends, innovations, and expert perspectives. Stay informed, stay inspired, and explore ideas that drive excellence at Arihant Electricals

### 1 Basics of Electronics Components Distribution

Electronics component distribution serves as a critical logistics and financial bridge between components manufacturers and OEMs (Original Equipment Manufacturers) or their contract manufacturers (EMS). Beyond facilitating procurement, their role has evolved to include extended credit support and other financial services, significantly enhancing their strategic importance in the electronics supply chain.

#### Distributors as Supply Chain Enablers

Distributors simplify procurement by consolidating components from multiple manufacturers, reducing lead times through bulk buying, and maintaining broad inventories. This model ensures reliable availability and mitigates the risk of shortages; vital for industries where time-to-market is a key differentiator.

With deep logistics expertise, including just-in-time (JIT) delivery and sophisticated inventory management systems, distributors help OEMs and EMS providers minimize stockouts, reduce excess inventory, and enhance overall procurement efficiency.



Mr. Sudhansu Sekhar Samal  
(VP Sales & Mkt.)



### **Financial Flexibility Through Credit Terms**

Distributors provide flexible payment options, such as credit lines, deferred payments, and bonded inventory programs—giving OEMs and EMS providers critical financial leverages to manage cash flow. These solutions are especially valuable for small to mid-sized manufacturers or fast-growing tech firms that face high upfront production costs with delayed revenue cycles. Tailored programs like SMI (Supplier Managed Inventory) or CMI (Customer Managed Inventory) enable manufacturers to lower on-hand inventory, reduce capital tied up in stock, and maintain greater financial agility.

### **Strategic Partnerships and Value-Added Services**

Distributors are increasingly positioning themselves as strategic partners by delivering services that extend well beyond component supply. These include technical support, quality assurance, regulatory compliance, and robust counterfeit mitigation measures—critical for helping OEMs and EMS providers safeguard product integrity and meet industry standards. In addition, many distributors are investing in digital platforms that bring transparency and speed to the procurement process, offering real-time inventory visibility, dynamic pricing, and AI-driven demand forecasting to improve planning and responsiveness.

### **Conclusion**

In today's fast-evolving electronics supply chain, distributors serve as critical enablers—not only in logistics but also by offering financial solutions that support OEMs and EMS providers. Through extended credit terms and value-added services, they help manufacturers optimize cash flow, mitigate operational risks, and stay competitive. However, intensifying margin pressure is a growing concern, as OEMs and EMS companies increasingly leverage distributor competition to push for both lower prices and longer payment terms—a widespread industry trend. This dynamic poses a serious threat to the viability of small- and mid-sized distributors. The key to thriving is a smart, agile GTM team; driven by sales, FAEs, and Marketing backed by strong supplier relationships and fastest turnaround time in sharing relevant information with the customers.



## ② Powering India's Future: Defence & Aerospace Power Electronics and the 'Make in India' Opportunity

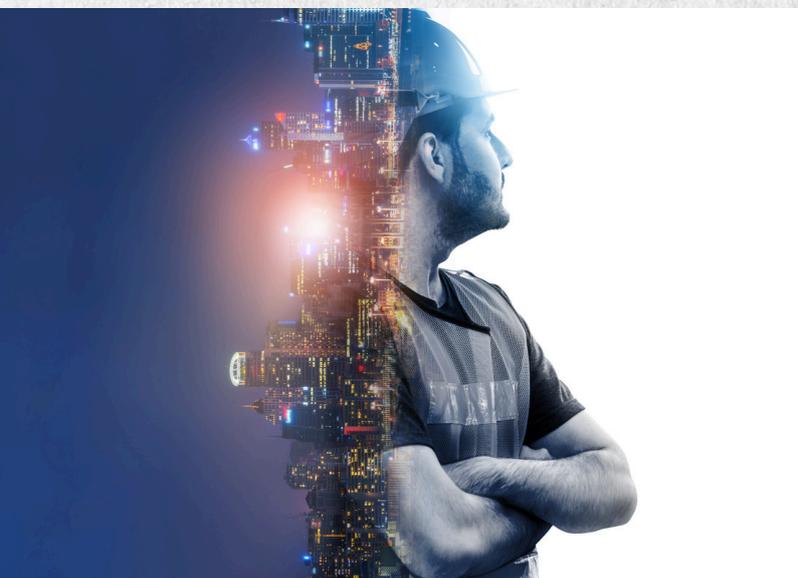
India's defence and aerospace sectors are undergoing a historic transformation, steered by the twin engines of indigenous innovation and strategic self-reliance. At the heart of this evolution lies an often overlooked, yet mission-critical enabler: power electronics, the silent force behind resilience, accuracy, and next-gen capability in military and space systems.

### Why Power Electronics Matter

Whether it's powering radar arrays, guiding missile trajectories, energising UAVs, or ensuring stability in satellite systems, power electronics serve as the **invisible backbone** of national defence. These systems demand not only high performance but **ruggedness, compactness**, and **fault tolerance**, making indigenous development a vital national priority.



Mr. Rajdeep  
(Sales)



## Why Power Electronics Matter

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## Riding the 'Make in India' Wave

The **Atmanirbhar Bharat** vision has sparked unprecedented momentum. In FY 2024–25 alone, India recorded ₹23,622 crore in defence exports. With **75% of the capital procurement budget earmarked for Indian sources**, the landscape is rapidly shifting from import dependence to a model of home-grown strength. Catalysts like **IDEX, DTIS, and Defence Industrial Corridors** in UP and Tamil Nadu are reshaping manufacturing and R&D.

## Opportunities for Indian Innovators

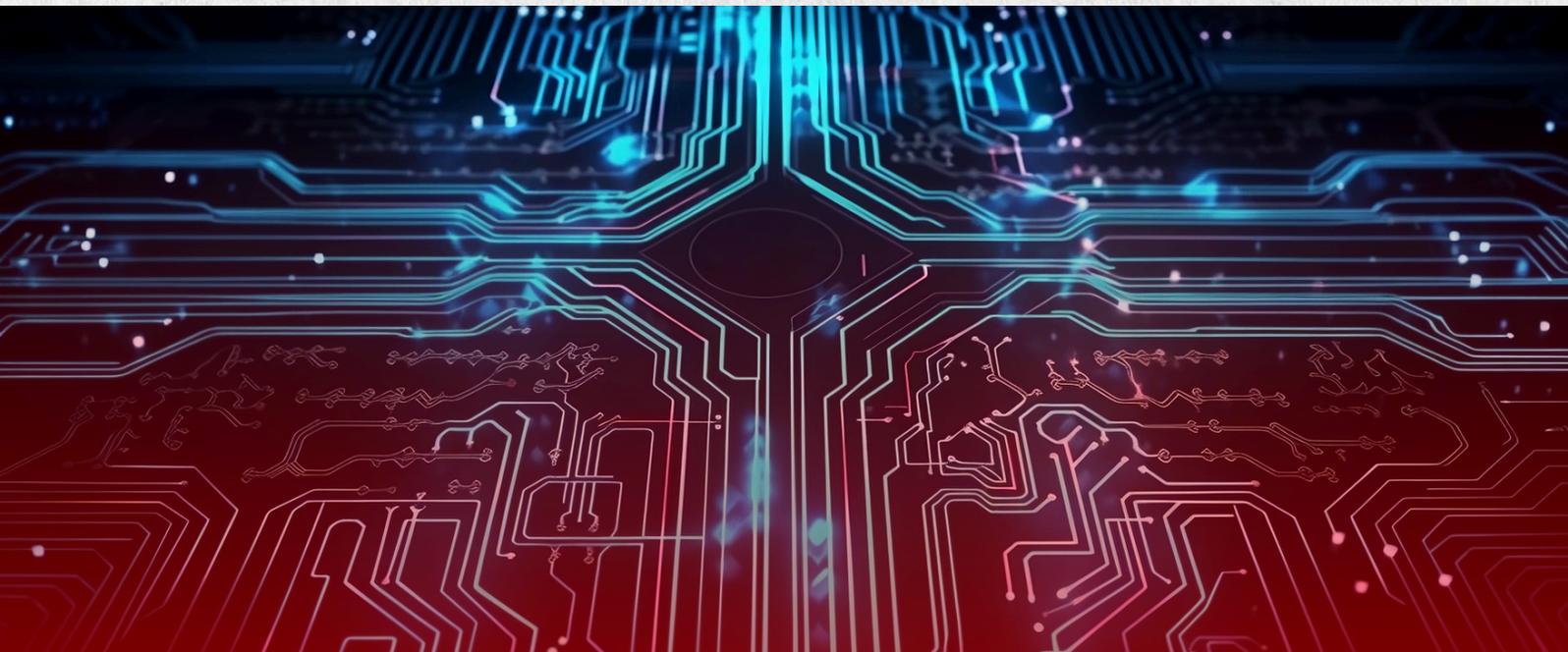
- **Component Manufacturing:** High-voltage converters, GaN-based semiconductors, aerospace-grade PCBs.
- **System Integration:** UAV power modules, electric propulsion systems, avionics-grade power conditioning.
- **Global Export Pathways:** With global OEMs hunting for agile, trustworthy partners, Indian firms can embed themselves into global value chains.

## The Road Ahead

Despite strong policy tailwinds, challenges such as **tech transfer limitations, capex-intensity, and testing infrastructure gaps** remain. A future-focused approach, led by **public-private partnerships**, deeper R&D linkages, and investment in talent, will be vital.

## Conclusion

Power electronics in defence and aerospace isn't a niche, it's a **strategic frontier**. As India galvanises its industrial core, the mission is no longer just about "Make in India", it's about **leading from India**.



### 3 "यदि आप अन्य को उठाओगे, तो स्वयं भी उठोगे"

यह वाक्य जितना सरल है, उतना ही गहरा जीवन का सत्य अपने भीतर समेटे हुए है। यह केवल एक उपदेश नहीं, बल्कि अनुभव से उपजा वह भाव है जो हमें जीवन की मूल प्रकृति से जोड़ता है — सहयोग।

जब हम किसी की पढ़ाई में सहायता करते हैं, किसी को छोटा-मोटा व्यवसाय शुरू करवाने में मार्गदर्शन देते हैं, या किसी को अपने साथ जोड़कर आत्मनिर्भरता की राह दिखाते हैं, तो हम केवल उसका ही नहीं, अपना भी उत्थान कर रहे होते हैं। जिस क्षण हम किसी की प्रगति का माध्यम बनते हैं, उसी क्षण हमारे भीतर भी कुछ ऊँचा उठता है — हमारी सोच, हमारे संस्कार, और हमारे कर्म।

"यदि हम किसी की सहायता कर सकते हैं, तो वह उसका सौभाग्य नहीं, हमारा उत्तरदायित्व है।"

हमारे आसपास ऐसे अनेकों उदाहरण हैं, जहाँ बड़े-बड़े उद्यमी और व्यवसायी अपने गाँव, कस्बे, शहर के लोगों को, अपने पुराने साथियों को, जाति या धर्म विशेष के लोगों को अथवा सधर्मियों को सहयोग की भावना से अपने साथ जोड़ते हैं। वे उन्हें रोजगार, प्रशिक्षण, मार्गदर्शन या आर्थिक सहायता प्रदान करते हैं। यह न केवल उनके लिए सेवा का कार्य होता है, बल्कि इससे उनके अपने व्यापार और जीवन की गति भी तीव्र होती है। जिन्होंने ऐसा किया है, उनकी प्रगति में एक विशेष रफ्तार और स्थायित्व देखा गया है।



Pramod Jain  
(Sales)



प्रकृति भी यही सिखाती है।

पेड़ अपनी जड़ों को अडिग रखते हुए छाया, फल और शुद्ध वायु देकर पूरे पर्यावरण को समृद्ध करता है। क्या बदले में वह स्वयं नहीं फलता-फूलता?

कभी-कभी यह तर्क दिया जाता है — "मैं किसी की मदद क्यों करूँ?"

तो इसका उत्तर सरल है:

यदि दूसरों के लिए नहीं, तो केवल अपनी ही प्रगति के लिए — उन्हें ऊपर उठाओ।

क्योंकि जब आप किसी को ऊपर उठाते हैं, तो वह व्यक्ति भविष्य में आपके लिए नई संभावनाएँ, समर्थन और सहयोग का स्रोत बन सकता है। यह 'सहयोग में स्वार्थ' नहीं, बल्कि 'समझदारी में समर्पण' है।

किसी संस्थान की भी यही ज़िम्मेदारी है कि वह अपने कर्मचारियों के विकास और उत्थान में सहभागी बने। जब संस्था अपने सदस्यों को सम्मान, अवसर और सहयोग देती है, तो पूरा संगठन प्रगति करता है। क्योंकि संस्था तभी ऊँची उड़ान भर सकती है, जब उसके पंख — उसके कर्मचारी — सशक्त और प्रेरित हों।

शास्त्रों की दृष्टि से यह सिद्धांत

धार्मिक और शास्त्रीय दृष्टिकोण से भी यह विचार अत्यंत पूज्य है।

जैन दर्शन का मूल सूत्र है —

"परस्परपग्रहो जीवानाम्"

(जीवों का परस्पर सहयोग ही उनका धर्म है)

यह केवल आध्यात्मिक विचार नहीं, बल्कि एक व्यावहारिक जीवन सूत्र है। जब हम दूसरों के जीवन में सहयोग करते हैं, तो वास्तव में अपने आत्मिक गुणों को जाग्रत कर रहे होते हैं।

"परेषां उपकारेण आत्मोपकारः सिध्यति"

(अन्य के उपकार से आत्मा का भी उपकार होता है)

यह भावना जैन धर्म के अनुकंपा, मैत्री, सेवा, और परस्परपग्रह के सिद्धांतों से जुड़ी है।

भगवद्गीता में श्रीकृष्ण अर्जुन से कहते हैं —

"लोकसंग्रहार्थ एवापि सम्पश्यन्कर्तुमर्हसि" (गीता 3.20-21)

(श्रेष्ठ पुरुष को लोक कल्याण की भावना से कर्म करना चाहिए।)

जो श्रेष्ठजन होते हैं, उनके कर्मों का अनुसरण सामान्य जन करते हैं। जब वे दूसरों को उठाते हैं, तो समाज भी उनके पीछे उठता है — और वे स्वयं भी एक ऊँचाई पर पहुँचते हैं।

यह भी सत्य है कि यदि किसी को ऊपर उठाने में आपकी प्रेरणा स्वविकास की हो — तो भी वह अनुचित नहीं। क्योंकि किसी का उत्थान यदि आपके उत्थान का मार्ग बने, तो वह स्वार्थ भी पुण्यदायी बन जाता है।

"जब हम दूसरों में विश्वास और अवसर का बीज बोते हैं, तो वही व्यक्ति समय के साथ वृक्ष बनकर हमें छाया, लकड़ी और फल देता है।"

अंतिम भाव

यदि आपमें सामर्थ्य है, तो केवल देखकर मौन न रहें —

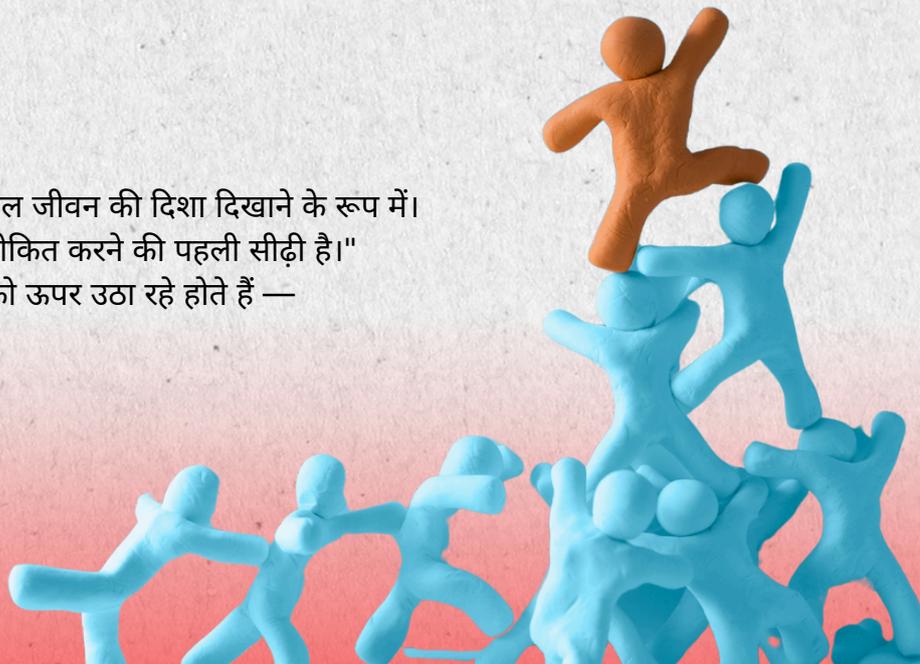
किसी को ऊपर उठाइए।

चाहे वह आर्थिक रूप से हो, भावनात्मक रूप से, या केवल जीवन की दिशा दिखाने के रूप में।

"किसी के जीवन में उजास भरना, अपने जीवन को आलोकित करने की पहली सीढ़ी है।"

"जब आप किसी को उठाते हैं, तो वास्तव में आप स्वयं को ऊपर उठा रहे होते हैं —

कर्म से, सोच से, और आत्मा से।"



# HIGHLIGHTS FROM EVENTS AND CONFERENCES

## 1. Arihant at CII Annual Business Summit 2025

Arihant Electricals proudly participated in the CII Annual Business Summit 2025, an influential gathering of India's top leaders, policymakers, and innovators focused on driving the nation's growth through defence manufacturing, digital transformation, AI-driven healthcare, sustainable infrastructure, and strategic energy. With impactful insights from dignitaries such as Shri Rajnath Singh, Shri Piyush Goyal, Shri JP Nadda, and Mr. Sunil Bharti Mittal, the summit reinforced India's global momentum. Arihant remains committed to powering this vision through technology-led solutions and meaningful contributions to the country's defence and infrastructure landscape.



## 2. Arihant at CFO Connect Finance 5.0

Arihant Electricals had the privilege of attending CFO Connect Finance 5.0—a dynamic platform where finance leaders came together to explore the evolving role of finance in a digitally transforming world. The sessions provided valuable insights into key trends, including AI, automation, system integration, and strategic digital transformation. It was an enriching experience to engage with industry experts and gain perspective on the future of next-generation finance.



# PEOPLE & CULTURE

At Arihant Electricals, our people are our greatest strength. This month, we celebrated birthdays, welcomed new team members, and fostered a positive workplace culture. Through these moments, we continue to build a collaborative and engaging work environment where everyone thrives!

## June Birthday Celebrations

Celebrating our incredible team members and wishing them joy, success, and prosperity!



**Birthday celebration of our directors  
Mr Abhishek Jain And Mr Hemang Jain**



**Birthday celebration of Mr. Manoj Pandey**



## Upcoming July Birthdays

Wishing you joy, success, and a fantastic year ahead!

Rakesh Singh	July 1
Ravish Kumar Giri	July 5
Amit Lingwal	July 5
Premveer	July 7
Mohit Kumar	July 7
Shivam Jayaswal	July 7
Ravinder Sharma	July 8
Susheel Kumar Singhania	July 10
Amit Kumar	July 10
Anoj Kumar	July 10
Udayveer Singh	July 11
Deepak	July 12
Pan Singh	July 15
Prashant Gupta	July 18
Hemant Giri Goswami	July 20
Sandeep Tripathi	July 20
Nishant Kumar (Design)	July 22
Sharad Prasad Sahu	July 30

## Welcome Aboard! (New Joinees - May 2025)

Excited to have new talents join the Arihant family as we grow together!

Vaibhav Sharma	June 2, 2025	Engineer Purchase
Md Aslam	June 2, 2025	Driver
Manoj Kumar	June 3, 2025	Engineer PCB Design
Gaurav Kumar	June 9, 2025	Supply Chain Executive
Ghanshyam	June 10, 2025	Technician
Pallav Anurag	June 16, 2025	FAE (Bangalore)
Sandeep Kumar	June 16, 2025	Manager R&D (Hardware)
Pradeep Kumar Bhardwaj	June 20, 2025	Manager Project (R&D)



## INDUSTRY HUMOUR: STAYING CURRENT

During a factory audit, the inspector asked the engineer:

“Why is everything here always running so smoothly?”

The engineer replied, “Simple – we don’t lose connection.”

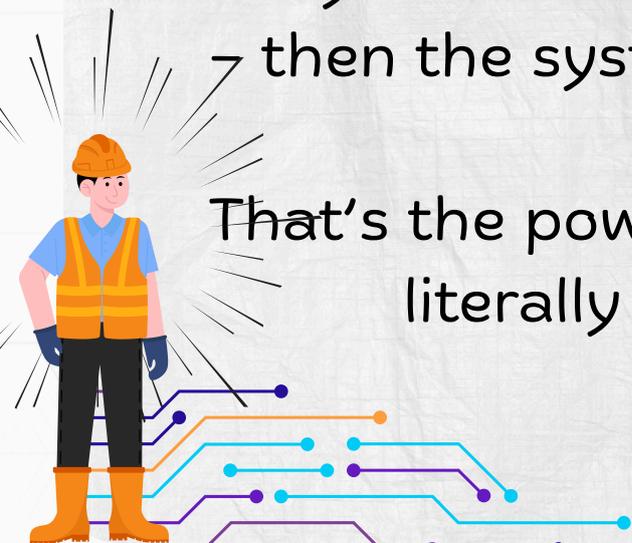
“And what happens when there’s resistance?”

“We calculate, recalibrate, and keep the current flowing.”

“Any shocking surprises lately?”

“Only when someone tries to cut corners – then the system trips... and so do we.”

That’s the power of staying grounded – literally and professionally.



# CONTACT US

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